

Message Text

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PAGE 01 STATE 130428
ORIGIN EA-04

INFO OCT-01 ISO-00 /005 R

66011

DRAFTED BY:EA/J:C MCDONALD

APPROVED BY:EA/J:C MCDONALD

-----084780 231146Z /64

R 230554Z MAY 78

FM SECSTATE WASHDC

TO MRS CHARLES ENGELHARD

CRAGWOOD FAR HILLS NEW JERSEY 07931

UNCLAS STATE 130428

FOL TOJYO 9107 SENT ACTION SECSTATE MAY 22, 1978 REPEATED TO
YOU QUOTE

UNCLAS TOKYO 09107

FOR EA/J

PLEASE PASS FOLLOWING TO JANE ENGELHARD

E.O.11652: NA

TAGS: EINV, JA, US

SUBJECT: AUTOMOBILE INQUIRY REGARDING NISSAN INVESTMENT
PLANS

1. QTE. RE YOUR TELEGRAM DATED MAY 19, EMBASSY CONTACTED
NISSAN MONDAY A.M. AND WAS TOLD FOLLOWING: MR. OKUMA,
EXECUTIVE VICE PRESIDENT OF NISSAN, IS OUT OF THE COUNTRY.
ALTHOUGH OUR PLANT SURVEYS IN THE U.S. ARE STILL CONTINUING,
WE ARE MORE INTERESTED IN OTHER GEOGRAPHICAL AREAS AND
WOULD HAVE BEEN BACK IN TOUCH WITH THE PORT AUTHORITY FOR
FURTHER INFORMATION IF WE WERE SERIOUSLY INTERESTED IN
NEW JERSEY'S OFFER. END QTE.

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2. NOTE: THE PERSON SPOKEN WITH AT NISSAN IS FULLY
COGNIZANT OF THEIR INTERNATIONAL OPERATIONS AND IS QUITE
CAPABLE OF SPEAKING WITH AUTHORITY. EMB. INDICATED THAT
SUCH A RESPONSE PROBABLY MEANT THAT MR. TOZZOLI WOULD NOT
COME TO JAPAN: THEY UNDERSTOOD AND AGREED.

3. SORRY ABOVE IS NOT MORE ENCOURAGING. BEST WISHES,
MIKE MANSFIELD END QTE. MANSFIELD UNQUOTE VANCE

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NNN

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